Using the U.S. Small Business Administration (SBA) 8(a) Business Development Mentor-Protégé Program to Compete More Successfully for Federal Contracts

A Complimentary Lunch and Learn 1.5 CPE Credits Provided



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The U.S. Small Business Administration (SBA) 8(a) Business Development Mentor-Protégé Program is designed to enable successful firms the opportunity to provide various forms of business development assistance to SBA 8(a) Business Development Program participants. This assistance may include technical and/or management assistance, financial assistance in the form of equity investments and/or loans, subcontracts, and more to allow small and disadvantaged companies to be more competitive, achieve entrepreneurial success, and contribute to the strength of the economy. Additionally, contractor teams that are comprised of large and small businesses (mentor and protégé joint ventures) can team together to provide the Government with innovative, responsive, and cost-effective solutions.

Join CohnReznick for an in-depth exploration of these innovative SBA (8a) business development programs, and learn how to take advantage of them to compete more successfully for Federal contracts. Topics will include:

- Overview of SBA 8(a) Business Development Mentor-Protégé and Joint Venture Programs
- Eligibility Requirements and Regulations
- Joint Venture Advantages, Disadvantages, Requirements, and Characteristics
- Proposed Rule Changes

For early registration, please contact Amy Carson at amy.carson@cohnreznick.com.

COLUMBIA, MD

Wednesday, January 13, 2016 12:00 - 2:00 p.m.

> Sheraton Columbia Town Center Hotel 10207 Wincopin Circle Columbia, MD 21044

TYSONS, VA

Thursday, January 21, 2016 12:00 - 2:00 p.m.

The Tower Club 8000 Towers Crescent Drive Suite 1700 Tysons, VA 22182

ABOUT THE PRESENTERS:

Roy Conley, Senior Manager CohnReznick

Roy Conley is a senior manager in the Firm's Government Contracting Industry Practice who serves as a multi-disciplinary government procurement and compliance subject matter expert (SME). Over his more than 30 years of commercial and government procurement and management experience, he has established a proven track record in subcontracts management and operations, IT services and products, professional



services, supply chain, supplier diversity. Roy has gained additional experience in acquisition due diligence, Contractor Purchasing System Review (CPSR) preparation and compliance, and management and organizational leadership within the government and commercial business sectors. Roy has extensive experience with Federal Acquisition Regulation (FAR)/Defense Federal Acquisition Regulation Supplement (DFARS)/Agency-specific regulations and with corporate procurement policy and procedure development and implementation.

Devon E. Hewitt, Partner Protorae Law

Devon Hewitt, a partner at Protorae Law, has over 20 years' experience in the field of government contracts, representing small, mid-tier and large government contractors. She advises clients on a wide range of government contracting issues including FAR compliance; small business contracting programs; intellectual property and data rights; GSA Schedule; the Service Contract Act; noncompete, nonsolicitation and nondisclosure



agreements; subcontracts and teaming arrangements; joint ventures; FOIA; due diligence and novations; contract claims; codes of ethics and business conduct; mandatory and voluntary disclosures; suspension and debarment; terminations; and government audits and investigations.

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